



SOLID WASTE COLLECTIONS Proposals Summary

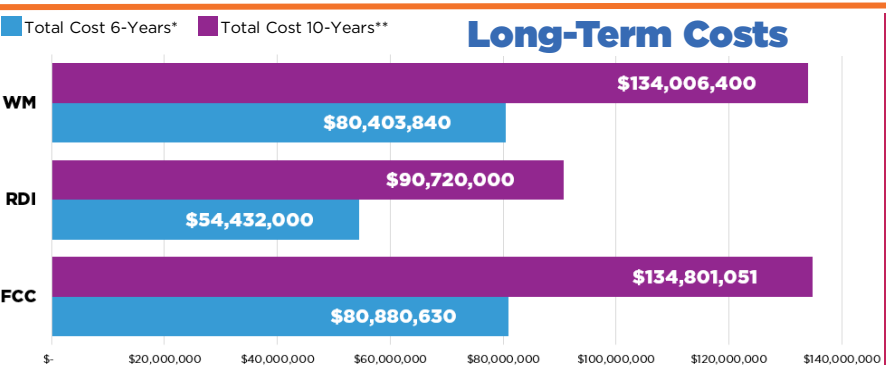
3 VENDORS RESPONDED TO THE OCT. '21 RFP

- Waste Management (WM)**
 - The City's previous collector for more than a decade
- Richard's Disposal Inc. (RDI)**
 - The best value vendor for twice weekly pick-up with carts
- FCC Environmental Services (FCC)**
 - Firm that had lowest price in March '21 RFP

	Monthly Cost	Year 1 Cost
WM	\$1,123,342	\$13,400,640
RDI	\$756,000	\$9,072,000
FCC	\$1,116,720	\$13,480,105



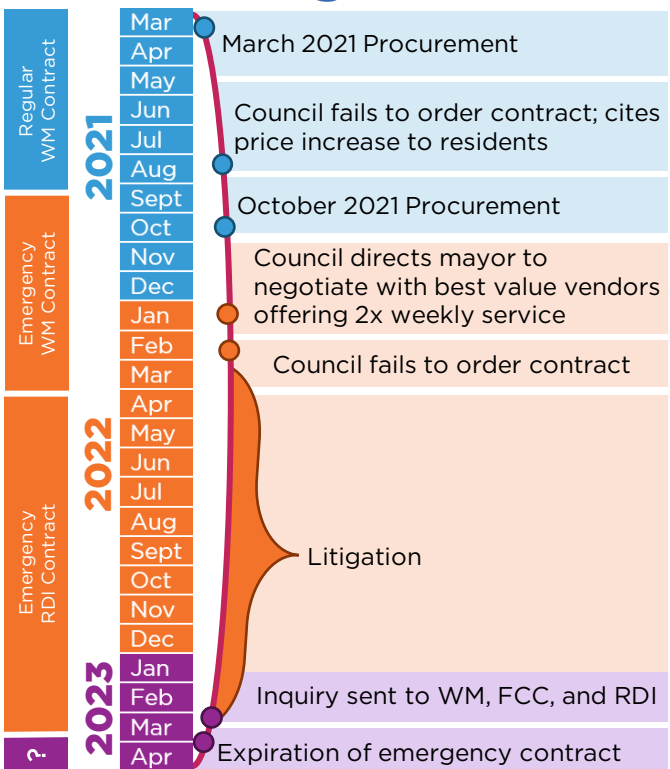
Pricing shown compares responses from all 3 vendors for providing **twice weekly collections** and **supplying a 96-gallon trash cart** for each of 45,000 accounts. (Note: RDI price includes 1 cart + 1 stolen cart replacement, then \$90/add'l.)



RDI Proposal Saves 32%
\$360,720 per month
\$4,328,640 per year
\$25,971,840 over 6 years
\$43,286,400 over 10 years

Total Cost is based on annually compounded price increase of 4.13% (average Southern Region CPI Jan. '19 - Feb. '23)
 *RFP specified initial contract term of 6 years **RFP included opportunity to amend for an additional 4 years
 Savings shown is in comparison to the next lowest bid (WM)

Background



Pricing Changes '21 to '23

On March 7, 2023, the Mayor sent a letter to all 3 vendors asking:
 1. If they would still honor their Oct. '21 proposals for twice weekly pickup.
 2. Whether their price proposal would increase, decrease, or stay the same in response to Jackson issuing an RFP in the next 6 months.

	WM	RDI	FCC
Willing to honor Oct '21 price for twice weekly collections?	No (X)	Yes (check)	No (X)
If another RFP were issued, would your price likely increase, decrease, or stay the same?	No comment (?)	Increase (up arrow)	Increase (up arrow)

Weekly Cost per Account

